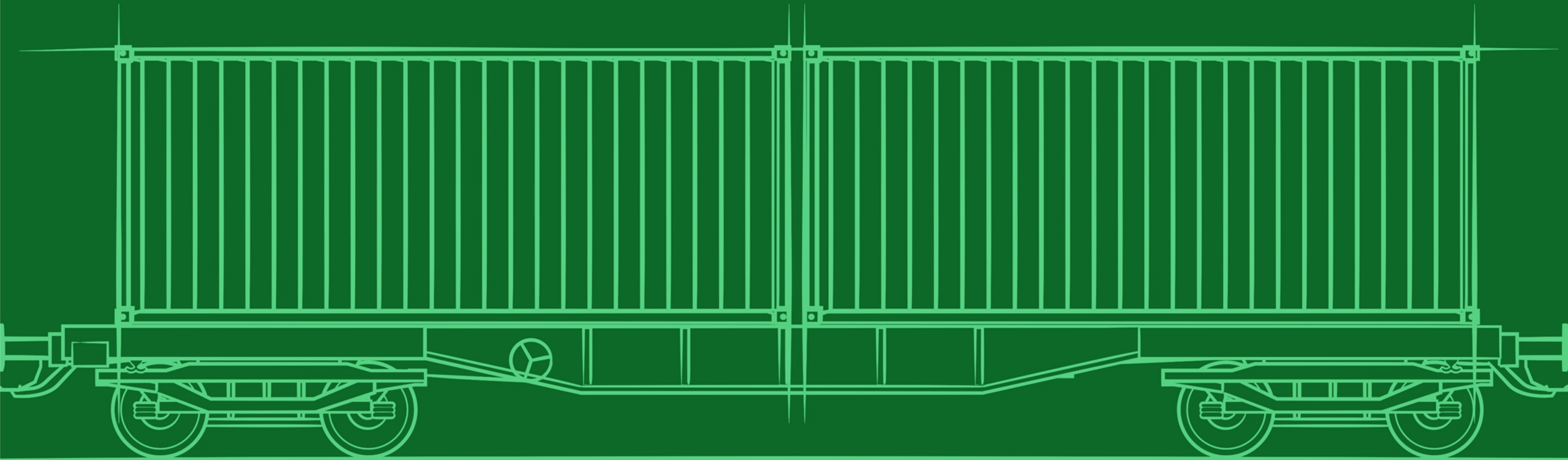


UTLC

Eurasian
Rail Alliance

LEADER OF RAIL CONTAINER TRAFFIC ON NEW SILK WAY ROUTES



**UTLC ERA JSC (UNITED
TRANSPORT AND LOGISTICS
COMPANY - EURASIAN RAIL
ALLIANCE) IS A MAJOR PROVIDER
OF CONTAINER TRAFFIC LOGISTIC
SERVICES IN EURASIA**

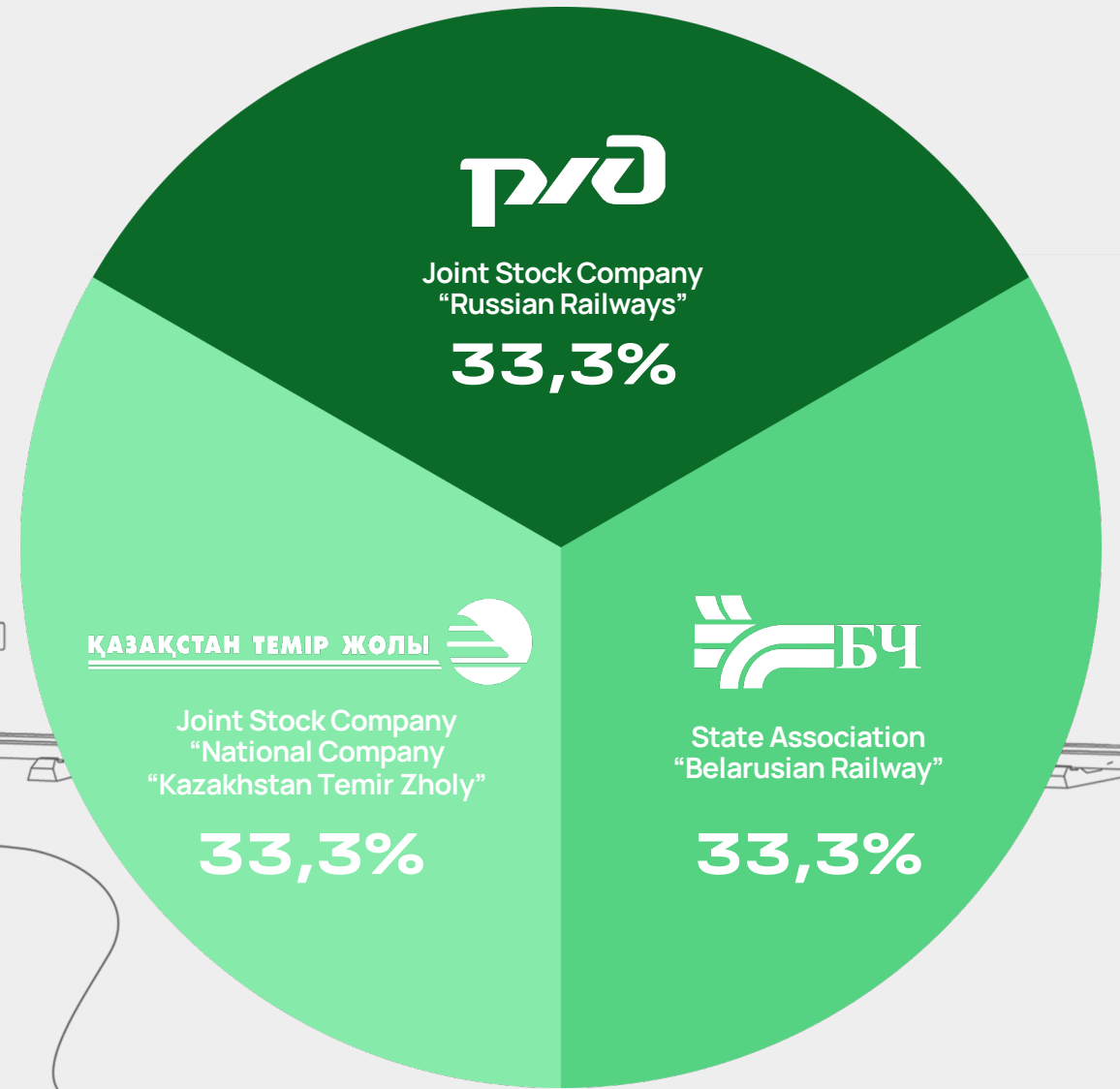
**JOINT PARITY-BASED
PROJECT**

A unique example of successful
integration in the EAEU



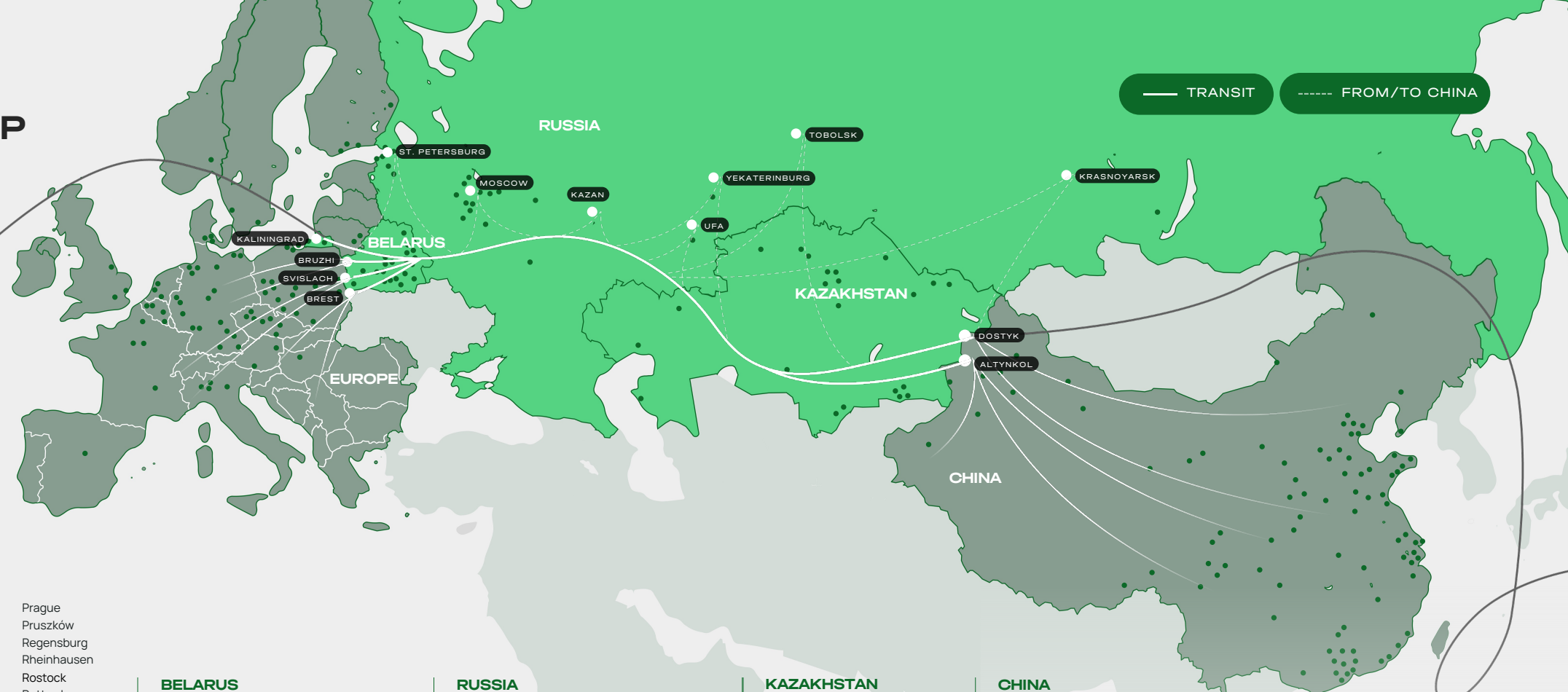
MISSION

Develop EAEU transport potential by implementing high-tech logistic services that require an aligned policy to be adopted by railways and regulatory authorities in the 1,520 mm gauge territory in order to create a breakthrough form of cooperation to seek solutions to logistic tasks and to set up new transport service standards



UTLC ERA ROUTE MAP

—— TRANSIT - - - - FROM/TO CHINA



EUROPE

- | | |
|---------------------|---------------|
| Amsterdam | |
| Antwerp | |
| Brake | |
| Bremerhaven | Kolin |
| Brno | Kotka |
| Budapest | Kouvola |
| Burghausen | Kutno |
| Busto Arsizio | Liege |
| Ceska-Trebova | Lodz |
| Cologne | London |
| Duisburg | Lovosice |
| Durj | Ludwigshafen |
| Felixstowe | Luxembourg |
| Fredericia | Lyon |
| Gdansk | Madrid |
| Gdynia | Malaszewicze |
| Genk | Mannheim |
| Ghent | Melzo |
| Gliwice | Milan |
| Gondki | Munich |
| Gorzow-Wielkopolski | Neumarkt |
| Göteborg | Neuss |
| Hamburg | Nuremberg |
| Hannover | Oberritz |
| Helsinki | Oslo |
| Immingham | Pardubice |
| Joensuu | Paris |
| Katowice | Poznan |
| | Prague |
| | Pruszków |
| | Regensburg |
| | Rheinhausen |
| | Rostock |
| | Rotterdam |
| | Rzepin |
| | Sassnitz |
| | Siemianówka |
| | Slawkow |
| | Taulov |
| | Tilburg |
| | Vaidotai |
| | Valenton |
| | Vienna |
| | Verona |
| | Villach |
| | Vilnius |
| | Vuosaari |
| | Warsaw |
| | Wilhelmshaven |
| | Wroclaw |

BELARUS

- | | |
|-------------------|-------------------------|
| Baranovichi | Svetlogorsk-na-Berezine |
| Barbarov | Svislach |
| Brest | Vitebsk |
| Bruzhi | Slawkow |
| Cherveno | Zadneprovskaya |
| Goryn | Zhabinka |
| Kalinkovichi | Zhodino |
| Kolyadichi | |
| Kaliy 1 | |
| Kaliy 3 | |
| Kaliy 4 | |
| Lupolovo | |
| Mogilev | |
| Mularovka | |
| Orsha-Vostochnaya | |
| Shabany | |

RUSSIA

- | | |
|----------------------|-----------------------|
| Avtovo | Kupavna |
| Apparatnaya | Krugloe Pole |
| Bazaiha | Khovrino |
| Baltiysk | Luzhskaya |
| Bezy'myanka | Magnitogorsk-Gruzovoj |
| Beliy Rast | Noviy Port |
| Bronka | Orehovo-Zuevo |
| Chernikovka | Sbornaya-Ugolnaya |
| Chernyahovsk | Selyatino |
| Dzerzhinskaya-Novaya | Silikatnaya |
| Elektrougli | Shushary |
| Kaliningrad | Tikhonovo |
| Kleshchiha | Vorotynsk |
| Koltsovo | Vorsino |
| Kostariha | Yekaterinburg |
| Kresti | Zanevskiy Post |

KAZAKHSTAN

- | | |
|--------------|----------------|
| Aktau-Port | Pavlodar-South |
| Aktobe 2 | Ridder |
| Almaty 1 | Sairam |
| Altynkol | Sorokovaya |
| Atyrau | Shymkent |
| Burunday | Ust-Talovka |
| Dostyk | Zhetysu |
| Eglik | |
| Karaganda | |
| Kokshetau | |
| Kostanay | |
| Kyzylzhar | |
| Kyzylorda | |
| Medeu | |
| Nur-Sultan 1 | |
| Oskemen 1 | |

CHINA

- | | | | | | |
|-------------|-------------|-------------|--------------|------------|-------------|
| Alashankou | Dalian | Kashgar | Nongzhong | Taishan | Xiayuan |
| Akesu | Foshan | Khingan | Pinghunan | Taiyuan | Xining |
| Bangda | Ganzhou | Khorgos | Putian | Tangshan | Xinjiang |
| Beijing | Gaoyi | Korla | Qingdao | Tianjin | Xinzhou |
| Changping | Guangyuan | Kuitun | Qingzhou | Tongshan | Xuzhou |
| Changsha | Guangzhou | Lanzhou | Rizhao | Tuanjiecun | Yantai |
| Chengdu | Guiyang | Lianyungang | Sanpin | Urumqi | Yinchuan |
| Chengxiang | Gunxing | Linyi | Shanghai | Weihai | Yiwu |
| Chenzhou | Hami | Luzhou | Shangrao | Wendeng | Yuzui |
| Chongqing | Hefei | Mianyang | Shanshan | Wuhan | Yuergou |
| Dalang | Huangxuzhen | Minhan | Shenyang | Wuwei | Zaojiaopu |
| Deyan | Jiangmenbei | Nanchong | Shenzhen | Wuxi | Zaozhuang |
| Dong Fu | Jiayingang | Nankai | Shihezi | Wuyishan | Zengchengxi |
| Dongguan | Jiaozhou | Nanjing | Shijiazhuang | Xi'an | Zhengzhou |
| Dongjiazhen | Jinan | Nanning | Shilong | Xiamen | Zhubao |
| Doulaying | Jinhua | Nansha | Suzhou | Xiaonanya | |

SERVICES


UTLC ERA provides a package of transportation and logistics services to transfer Shipper Owned Containers, or SOC, by regular container unit trains in the East-West International Transport Corridor

TRANSIT

China (Dostyk/Altynkol) – Europe (Brest/Bruzhi/Svislach/Kaliningrad) routes via Kazakhstan, Russia and Belarus



SERVICES


 No container is not foreseen

IMPORT FROM CHINA

Routes from China to Russia and Belarus via Dostyk/Altynkol border crossings

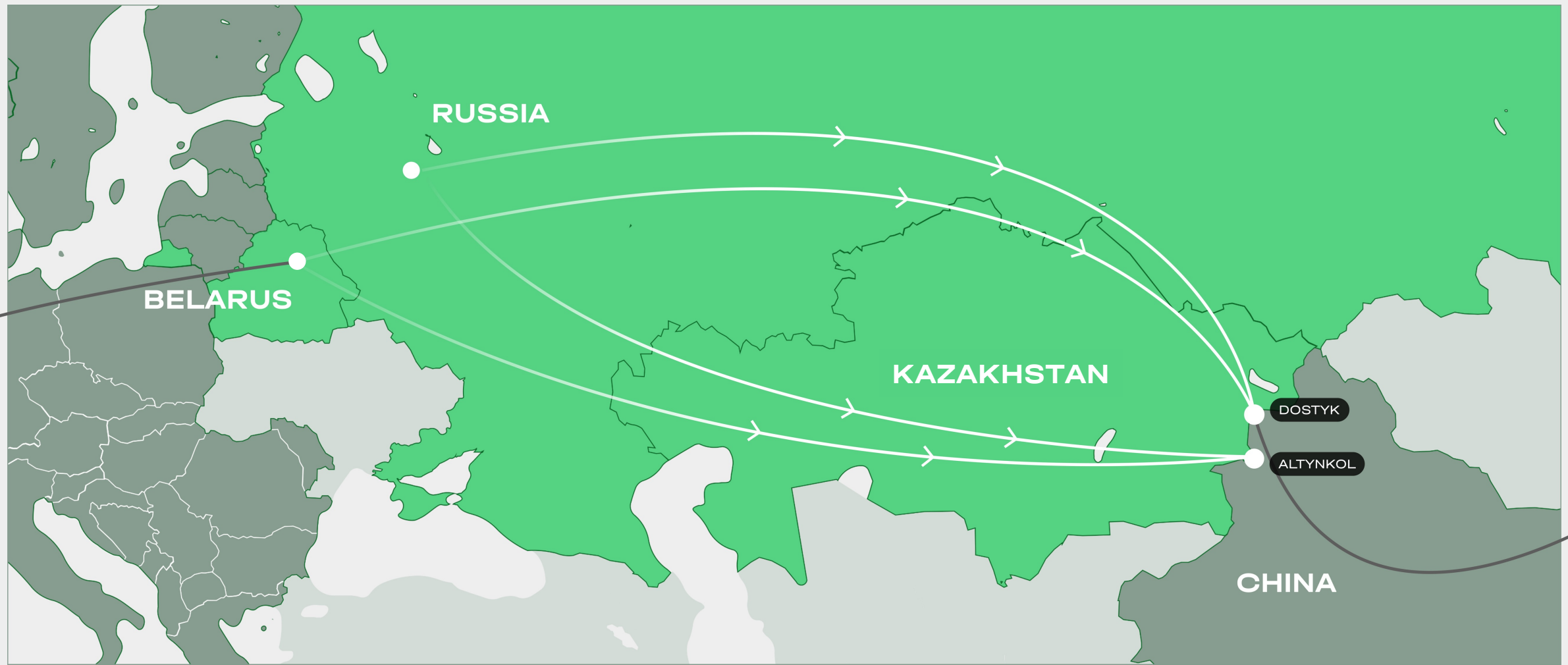


SERVICES

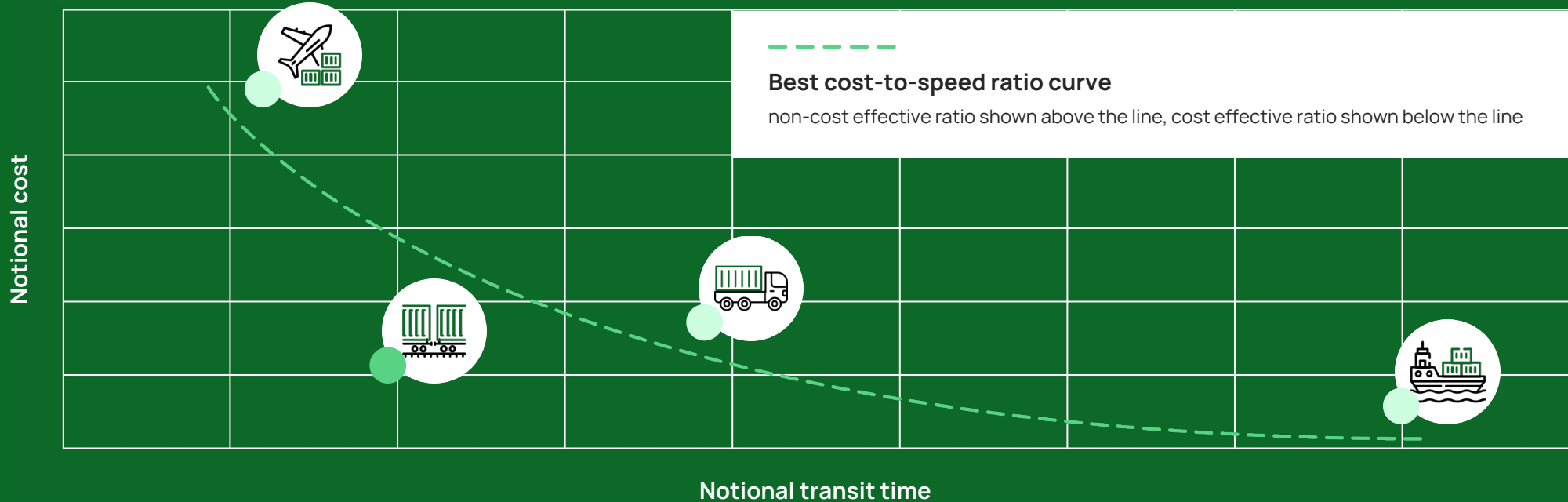
 No container is not foreseen

EXPORT TO CHINA

Routes from Russia and Belarus to China up to Dostyk/Altynkol border crossings



COST EFFECTIVE PRICE-TO-SPEED RATIO COST AND SPEED COMPARED BY MODALITY TYPES



EURASIAN RAIL INDEX (ERAJ): COST AND TRANSIT TIME

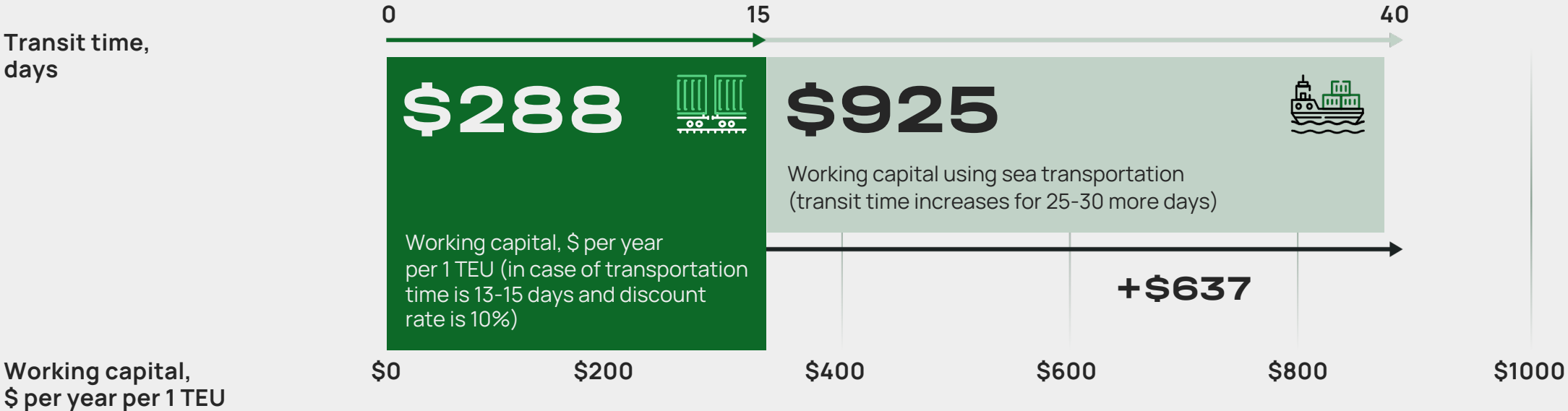
Rate: ~ \$3 100 / FEU | Transit time: 5 to 7 days

BELARUS

RUSSIA

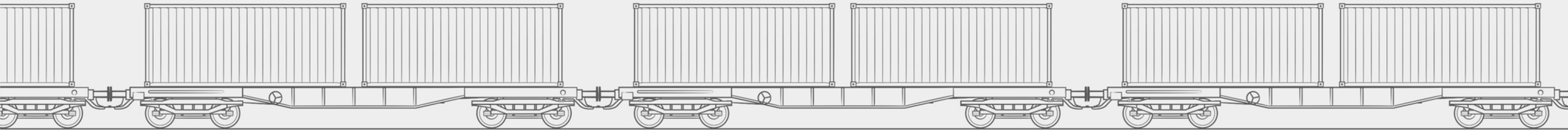
KAZAKHSTAN

IN COMPARISON TO SEA TRANSPORTATION, RAILWAY TRANSPORTATION ALLOWS TO SAVE AT LEAST \$637 PER 1 TEU



RAILWAY TRANSPORTATION ALLOWS TO SAVE MILLIONS OF DOLLARS

For example, if annual transportation volume is 5 000 containers and the price of cargo in one container is \$100 000, saving in working capital is not less than \$4 million. The more expensive cargo is transported, the greater benefit you get





SPEED

5 TO 7 DAYS

from the Chinese border
to the EU border

3 TO 5 TIMES

faster than sea
delivery

>740

Routes



SECURITY

99,997%

cargo security



RELIABILITY

All-weather shipping

>250

Cargo origination
and absorption locations



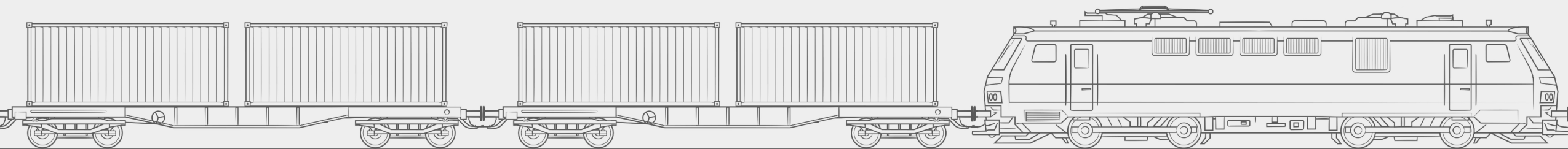
STABILITY

20-30

average daily
number of trains

~88%

HS codes are transported
in UTLC ERA services

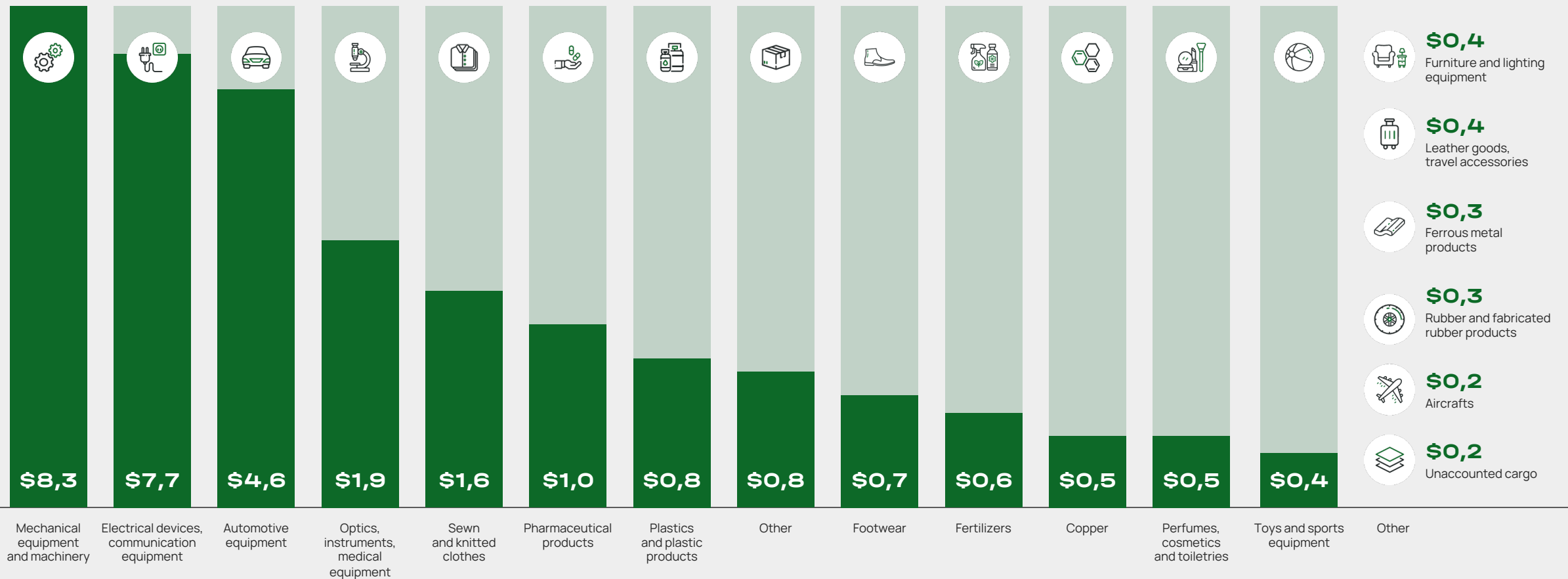


THE PRODUCTS MADE BY THE LARGEST MANUFACTURERS IN EURASIA ARE TRANSPORTED USING UTLC ERA SERVICES

\$35,3 billion

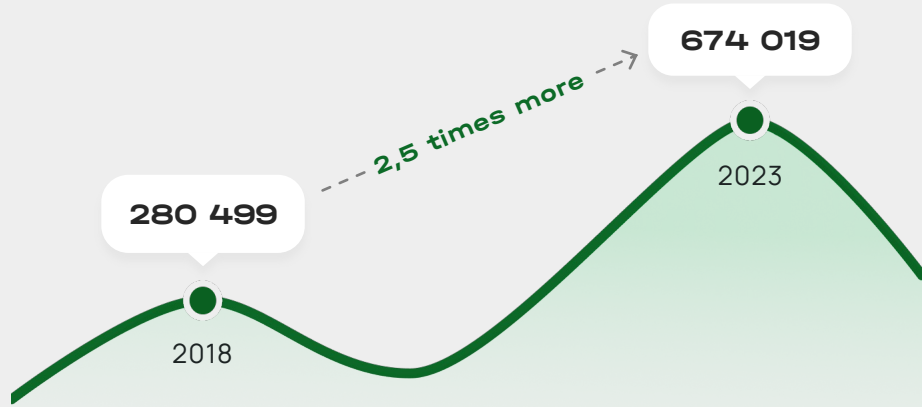
is the cost of goods transported in UTLC ERA services, including **\$15,9 billion** delivered using transit routes, accounting for **~2%** of the total value of trade between **China and EU** in 2023

Cost of TOP-20 products categories delivered using UTLC ERA services in 2023, \$ billion



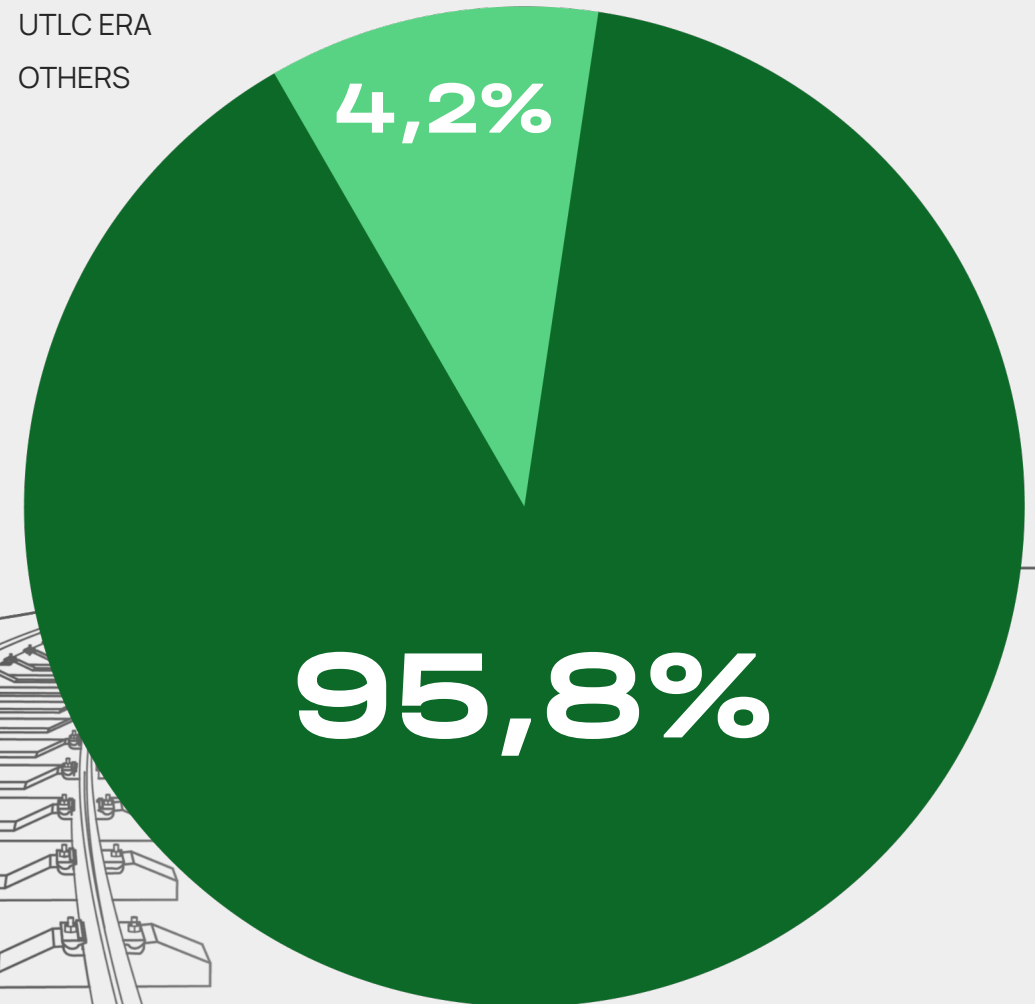
3 308 168 TEUs

total traffic volume since UTLC ERA foundation, including **674 019 TEUs** transported in 2023, which is 2,5 times more than volumes in 2018



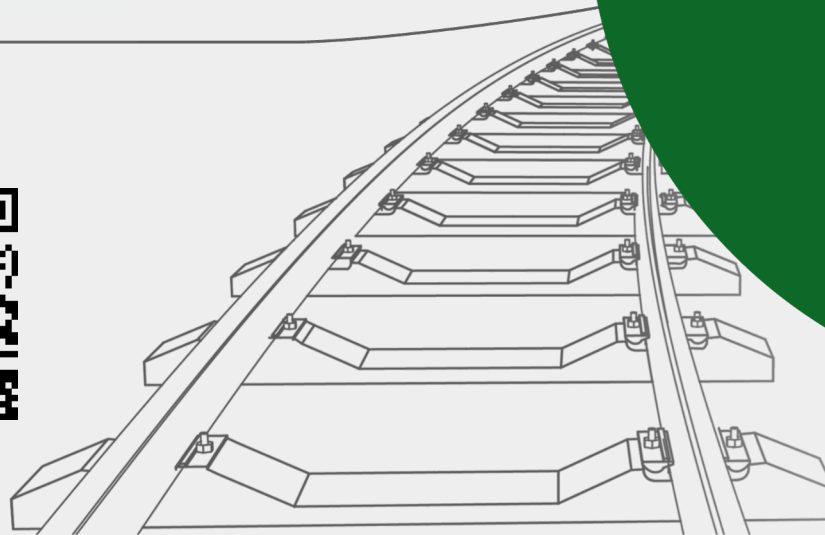
UTLC ERA'S SHARE OF CHINA-EUROPE-CHINA CONTAINER TRANSIT IN 2023

■ UTLC ERA
■ OTHERS



Performance achieved jointly with the largest forwarding partners

To get a quote for the door-2-door service package, please contact our partners

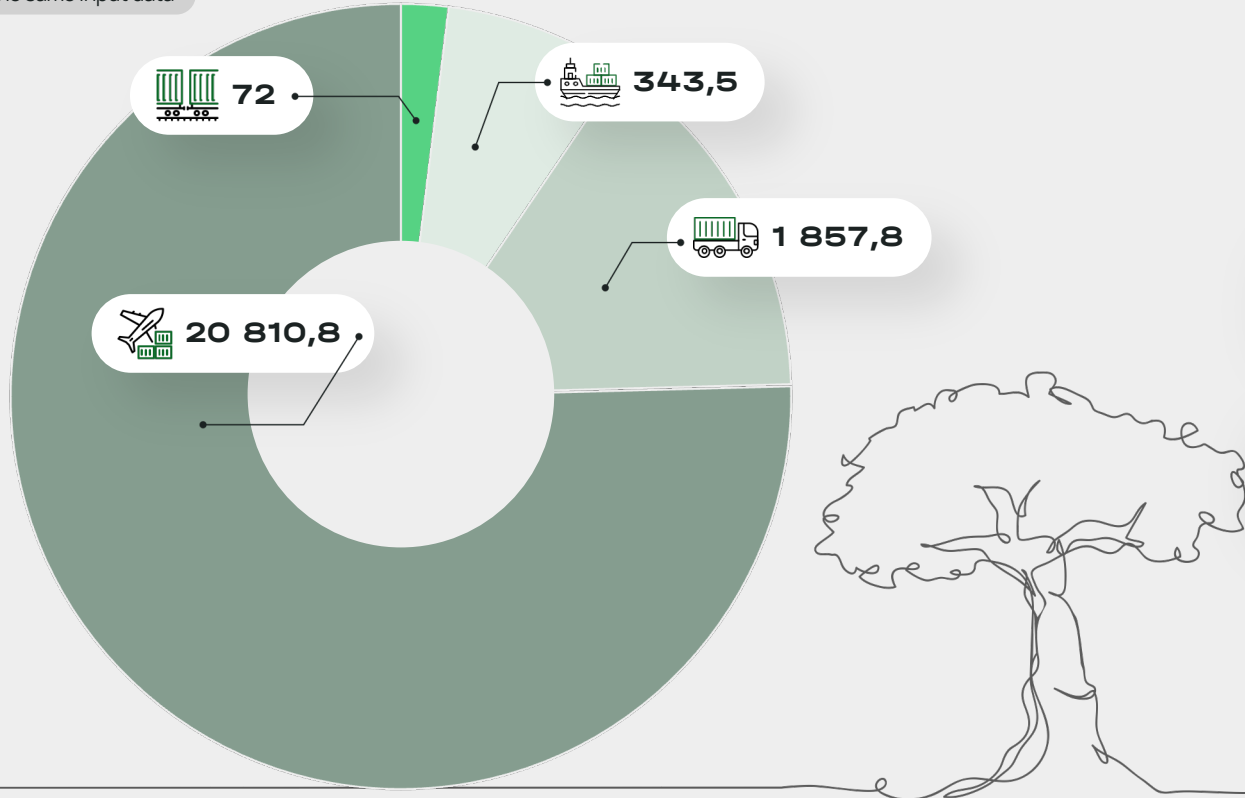


ECOLOGY

- In 2019, a proprietary CO₂ assessment system was developed
- Companies that used UTLC ERA services in 2023 contributed to the decarbonization of the economy by at least 271,5 thousand tons of CO₂

Direct emissions generated by UTLC ERA JSC compared with other means of transport* in 2023, thousand tons CO₂

*With the same input data



RAIL TRANSPORTATION IS MORE ENVIRONMENTALLY FRIENDLY

#KEENONGREEN



by 5 times
as compared to sea transportation

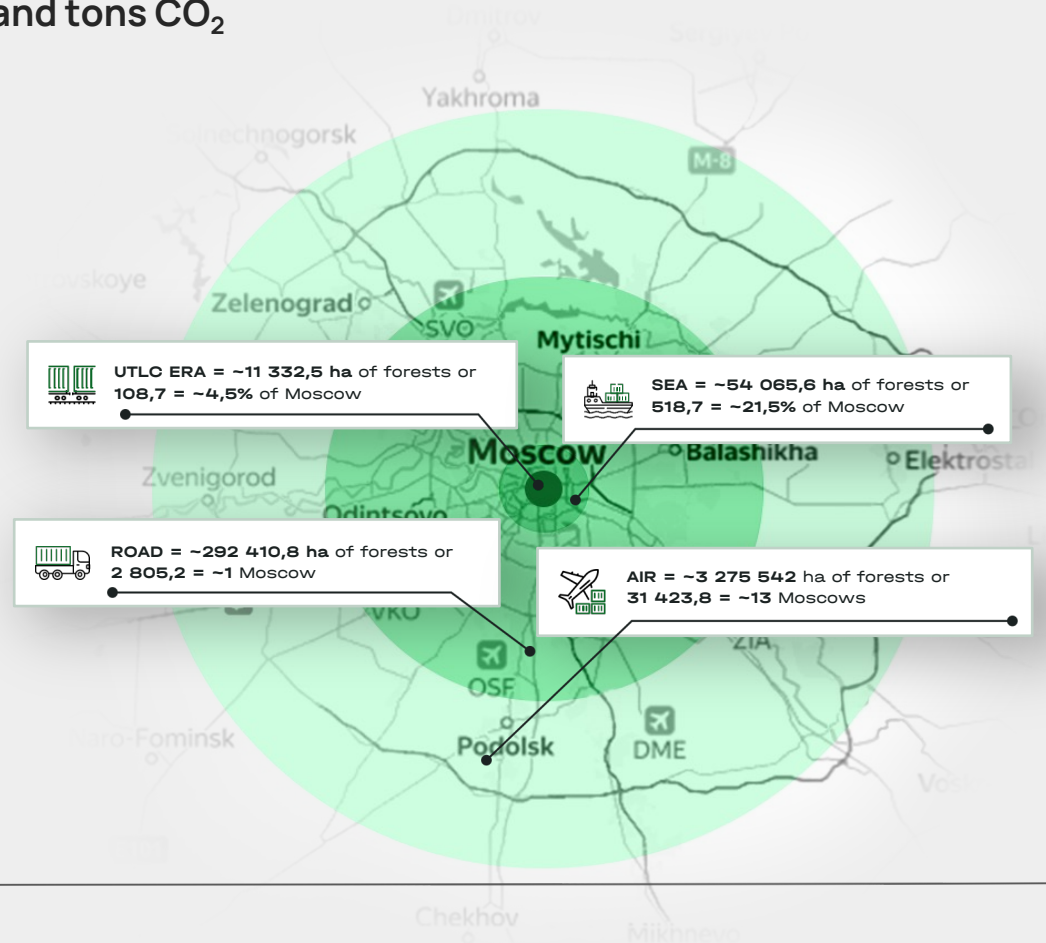


by 26 times
as compared to road transportation



by 289 times
as compared to air transportation

Carbon footprint due to traffic of 1 million containers, thousand tons CO₂



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is available at www.utlc.com

